

Global Collaboration at Pentair

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Director of Business Development



Pentair

- Diversified manufacturing company headquartered in Minneapolis
- 2005 sales \$2.95 Billion
- 15,000 employees globally
- NYSE listed (PNR)
- Two primary global businesses: Water Technologies, Pentair Technical Products

Pentair

- **Water Group** is a global leader in providing innovative products and systems used worldwide in the movement, treatment, storage and enjoyment of water.
 - Pumps
 - Pool
 - Filtration Products



Pentair

- *Pentair Technical Products* is a leader in global enclosures and thermal management markets, designing and manufacturing thermal management products and standard, modified, and custom enclosures that house and protect sensitive electronics and electrical components.



Pentair Technical Products



- Products
 - Chassis and systems
 - Indoor and outdoor cabinets
 - Backplanes
 - Subracks
 - Front Panels
 - Thermal products

Technical Products : Markets Served..

DATACOM



Server cabinets, server chassis, telescopic slides
CMA (cable management)...



MIL/GOV



19" EMC cabinets, VME64x,
conduction cooling components, sub racks...



TELECOM



Base station and battery back-up cabinets,
AdvancedTCA integrated systems...



MEDICAL



Embedded controllers, cases, cabinets...



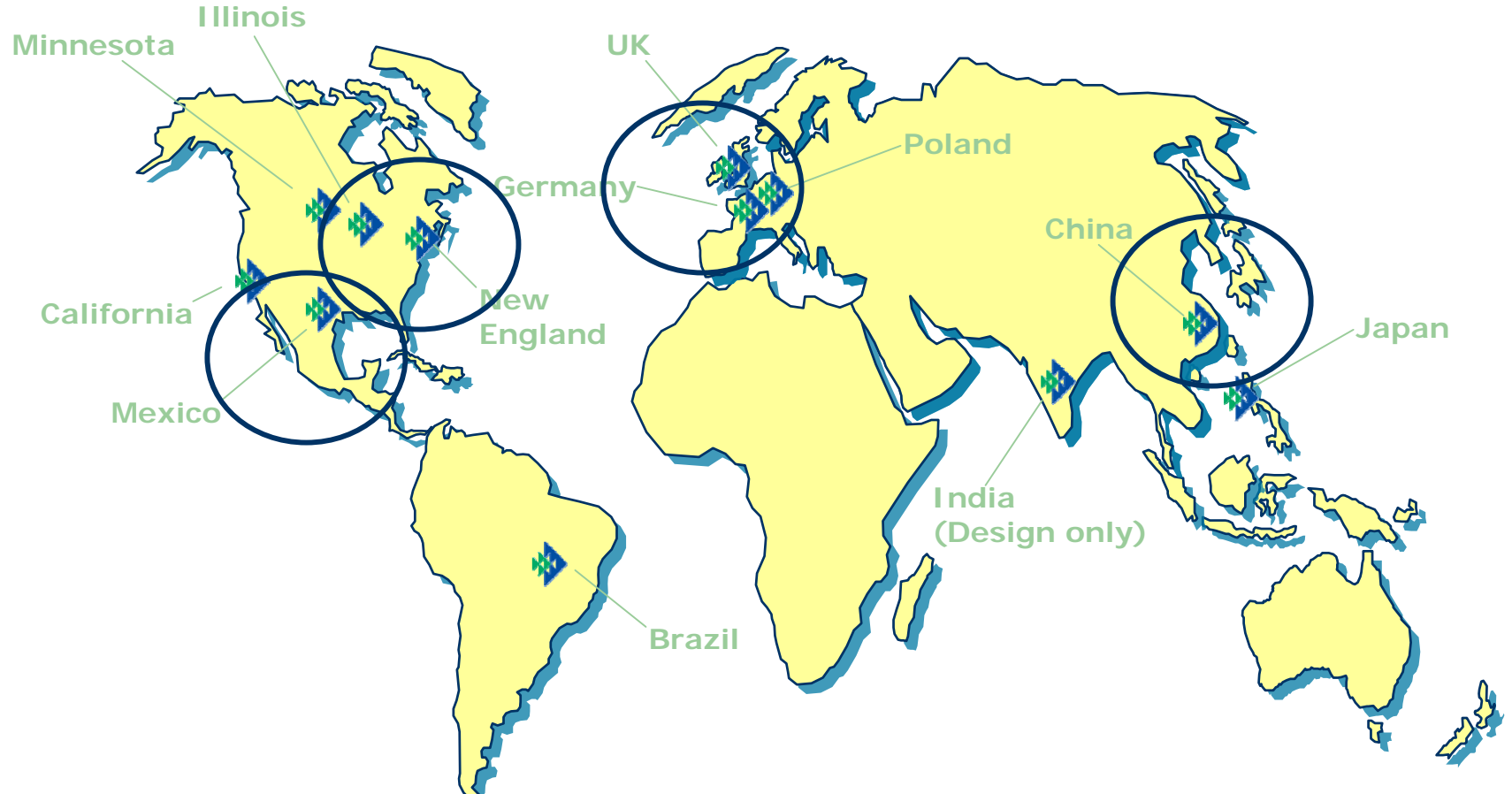
ELECTRONICS



VME, CompactPCI chassis, equipment cases, sub racks...



Pentair's Global Footprint



Pentair

- Engineering on a global scale
 - New Product Development
 - Design Engineering
 - Applications Engineering
 - Adapting products to meet customer requirements
 - Manufacturing Engineering
 - Production startup in multiple geographies
 - Product line transfers
 - Process Engineering

Pentair – Global Panel

- Pentair Technical Products China

- Ying Augenstein
 - Shanghai, China



- Eric Chen
 - Qingdao, China



Pentair – Global Panel

- Pentair Technical Products Europe

- Volker Haag

- Straubenhardt, Germany



- Dietmar Mann

- Straubenhardt, Germany



Pentair Global Panels

- Pentair Electronic Packaging

- Alberto Ramon

- Reynosa, Mexico



- Neil Petrarca

- Warwick, Rhode Island



Pentair

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THANK YOU!